



**NATO SUPPORT AND PROCUREMENT AGENCY
AGENCE OTAN DE SOUTIEN ET D'ACQUISITION**



PATRICK FESQUET
DIRECTOR OF PROCUREMENT
DIRECTEUR DES ACHATS

REF: PP-AFSC/2020/ICB/DOU19040

29 June 2020

TO : Ambassade de Grèce au Luxembourg
À l'attention de l'Attaché Commercial
27, rue Marie Adelaïde
L-2128 LUXEMBOURG
Tel.: 44 51 93
Fax.: 45 01 64

INFO : Greek Delegation to NATO
Attn.: Advisor for Infrastructure
Blvd Leopold III
B-1110 BRUSSELS
Tel.: 0032 2 707 6734
Fax.: 0032 2 726 8030

PURPOSE : **NOTIFICATION OF INTENT (NOI) TO INVITE BIDS**

REFERENCES :

- A. Alliance Future Surveillance and Control Capability Assignment of Host Nation for the Concept Stage, AC/335-N(2016)0037-REV3 ADD1 (08 September 2016)
- B. Procedures for International Competitive Bidding, AC/4-D/2261 (1996 Edition) (12 January 1996)
- C. International Competitive Bidding Using Best Value Evaluation Methodology, AC/4-D(2008)0002-REV2 (15 July 2015)
- D. Policy for Conducting International Competitive Bidding Using Best Value Evaluation Methodology Post Trial Procedures, AC/4-D/2261-ADD2 (1996 Edition) (24 July 2009)
- E. NATO Support and Procurement Organisation (NSPO) Procurement Regulations 4200 (05 December 2017) – *note: the Investment Committee procedures prevail over NSPO regulations*

ANNEXES :

- A. Summary Description and Cost Estimate Of Present Notification
- B. Specimen of Declaration of Eligibility

Madame, Monsieur,

1. The NATO Support and Procurement Agency (NSPA) has been designated by the NATO Resource Policy and Planning Board (RPPB) as the Host Nation, on behalf of the NATO Nations, for the conduct of the Alliance Future Control and Surveillance (AFSC) Concept Stage, in three phases:

- The first phase of the Concept Stage involved the refinement of the AFSC Capability Requirements and the definition of an AFSC Capability Architecture. Additionally, four Small Scale Studies and a Knowledge Gap Analysis were conducted to identify specific challenges that should be considered in Phase 2.
 - The second phase of the Concept Stage aims at conducting risk reduction and feasibility studies to select an AFSC technical concept.
 - The intent of Phase 3 is to establish one or more AFSC development and procurement programmes that may be formally initiated at the conclusion of the Concept Stage, should it be the decision of the Allies at that time.
2. In December 2018, the North Atlantic Council (NAC) approved the outcomes and the final report of Phase 1 and agreed to initiate Phase 2. As a first step, Phase 2 entailed the generation of High Level Technical Concepts (HLTCs). The HLTCs generated considered the question of how systems and services could be configured and integrated to fulfil the AFSC Capability Requirements on a high conceptual level. As such, the six HLTCs have provided an intermediate step in the evolution from Capability Architecture to technical concepts and system solutions. The second step of Phase 2 intends to conduct risk reduction and feasibility studies to generate and select an AFSC technical concept, along with related project-level architectures¹ and the initial elaboration of technical features².
 3. Specifically, after identification of the most promising HLTCs, NSPA will conduct feasibility analysis for up to three major Risk Reduction and Feasibility Studies (RRFS). Each study will refine a down-selected HLTC into a feasible Technical Concept (TC), to include more detailed system specifications, project-level architectures, and other supporting documentation as required to support the selection decision by the Nations. The RRFS results will be used as inputs to:
 - support the AFSC Project Office assessment and recommendation to the AFSC Support Partnership Committee (SPC) of the preferred Technical Concept for the Conference of National Armament Directors' (CNAD) approval; and
 - support the Capability Gap Analysis in Phase 3, following the methodology of the NATO Defence Planning Process (NDPP).
 4. As Host Nation for the AFSC Concept Stage, NSPA intends to conduct Risk Reduction and Feasibility Studies under NATO Security Investment Programme (NSIP) Project Serials 2016/OWI27006, 2016/OWI27007, and 2016/OWI27008, depending on the number of RRFS to be conducted.
 5. Based on the documents and data defining the HLTC, the contractors will be expected to execute the following with an anticipated period of performance of 12 months after award:
 - develop and demonstrate a TC using all project-level architecture views and descriptions of systems with the initial technical features; and
 - provide an AFSC Systems Roadmap.
 6. NSPA intends to use the NSIP International Competitive Bidding (ICB) Procedures (Reference B) and Best Value Procedures (References C&D), in accordance with Reference A, to select the future contractors to conduct the RRFS.
 7. NSPA intends to follow the "Optional Preliminary Bidding Procedures" as described in Annex II of Reference B. Therefore, a Request for Bidders' Views (RFBV) will precede the Invitation For Bids (IFB).

¹ Architectures at this level are describing the envisioned solution that the project aims to implement as per the NATO Enterprise Architecture Policy.

² Technical features are the initial understanding of the characteristics and attributes of conceptual systems provided by the technical concept to fulfil the requirement.

8. NSPA will review the comments provided by Bidders and may conduct meetings with responding firms on the basis of their RFBV responses to identify and clarify any difficulties foreseen in the implementation of the project. Feedback and findings from RFBV reviews may be incorporated, if and where appropriate, into the formal IFB documentation.
9. The formal IFB with the reference IFB-0030-AFSC-DOU19040 is planned to be issued in the second quarter of 2021 with the anticipated closing date 84 days after release as per reference B. The bid validity shall be bound for a period of six (6) months starting from the bid closing date.
10. This letter constitutes a NOI submitted to the diplomatic representative of the participating countries in the capital of the Host Nation, with copies to NATO delegations of participating countries and to the International Staff in order for them to nominate eligible firms with the submission of the Declaration of Eligibility (DOE). The DOE provides eligibility for both the RFBV and future IFB. The list of eligible firms per the DOE will still be used for distribution of the final IFB and copies will be sent out to all eligible firms even if they did not respond to the RFBV. NSPA hereby invites you to:
 - 10.1. Nominate firms located in your nation that may wish to participate in the ICB.
 - 10.2. Provide a Declaration of Eligibility (DOE) as per Annex B for each nominated firm.
11. The requested information should be addressed to:

NSPA – AFSC Principal Procurement Officer
AFSC RRFS – Declaration of Eligibility
L- 8302 CAPELLEN
G. D. Luxembourg
E-mail: pp.afsc@nspa.nato.int

and should reach NSPA not later than 4 August 2020.

12. NSPA reserves the right to screen nominations in accordance with Reference B.
13. In case there is any further information required, please contact:

Jackie Pinkston
PP-AFSC Principal Procurement Officer
Phone: + 352 3063 5620
E-mail: jackie.pinkston@nspa.nato.int

Yours Sincerely,



Patrick FESQUET
Director of Procurement

This letter was also transmitted via e-mail to:
industry.ditr@gdaee.mil.gr

NATO UNCLASSIFIED

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